



March 7, 2025

Re: Tariff Pause and Price Adjustments

Dear Valued Customer,

Effective March 6th, certain tariffs on Mexico and Canada have been paused. In light of this, we are suspending pricing adjustments for products impacted by this change. Updated pricing will be shared should these tariffs be re-implemented.

While some tariffs are paused, please note that the 10% tariff on products from China (effective March 4th) and the 25% tariff on steel and aluminum (effective March 12th) will still be enforced. We will continue to provide updates on affected products and any necessary pricing adjustments as we receive further information.

Please be advised that all price quotes, whether verbal or written are subject to tariff surcharges at any time.

Napoleon/Lynx remains in active communication with our suppliers and customers to assess the full impact of these tariffs. We are committed to supporting you throughout this transition.

We greatly appreciate your business and trust in Napoleon/Lynx to provide quality products at competitive prices. Should you have any questions or concerns, please do not hesitate to reach out.

Thank you for your continued partnership.

Napoleon/Lynx

OH: 800-338-5399

AZ: 800-233-3599

NJ: 800-234-5969

www.lynx-nsw.com

800-233-3599
ARIZONA

101 N. 57th Ave.
Phoenix, AZ.
85043

800-234-5969
NEW JERSEY

613 Industrial Rd.
Carlstadt, NJ
07072

800-338-5399
OHIO

111 Weires Dr.
Archbold, OH
43502

800-589-5969
QUEBEC

175 Upper Eddison Ave.
St. Lambert, QC
J4R 2R3

800-839-5969
ONTARIO

6311 Vipond Dr.
Mississauga, ON
L5T 1T7



800-233-3599
ARIZONA
101 N. 57th Ave.
Phoenix, AZ.
85043

800-234-5969
NEW JERSEY
613 Industrial Rd.
Carlstadt, NJ
07072

800-338-5399
OHIO
111 Weires Dr.
Archbold, OH
43502

800-589-5969
QUEBEC
175 Upper Eddison Ave.
St. Lambert, QC
J4R 2R3

800-839-5969
ONTARIO
6311 Vipond Dr.
Mississauga, ON
L5T 1T7

March 3, 2025

Re: Price Adjustments

Effective: March 12, 2025

Dear Valued Customer,

As previously mentioned, we have been closely monitoring fluctuations in steel costs and tariffs. Unfortunately, these factors have made it necessary for us to implement price adjustments. Updated pricing will be shared with you as soon as possible.

In addition, the impact of these changes on new orders will result in extended lead times. We want to ensure you are informed and prepared for these adjustments.

We greatly appreciate your business and your trust in Napoleon/Lynx for providing quality products at competitive prices. Should you have any questions or concerns, please do not hesitate to contact us.

Thank you for your continued partnership.

Best Regards,

Rick Vinson
National Sales Manager
(815) 302-8998

Josh Timbrook
Inside Sales Manager
(419) 445-1010

Cc: John Schram
President

For your reference, we have attached documents that influenced our decision:

LINK: [USS and Nucor Announce Price Increases – Steel Industry News](#)

FACT SHEET: [President Donald J. Trump Restores Section 232 Tariffs – The White House](#)



800-233-3599
ARIZONA
101 N. 57th Ave.
Phoenix, AZ.
85043

800-234-5969
NEW JERSEY
613 Industrial Rd.
Carlstadt, NJ
07072

800-338-5399
OHIO
111 Weires Dr.
Archbold, OH
43502

800-589-5969
QUEBEC
175 Upper Eddison Ave.
St. Lambert, QC
J4R 2R3

800-839-5969
ONTARIO
6311 Vipond Dr.
Mississauga, ON
L5T 1T7

February 13, 2025

Dear Valued Customer,

As you may be aware, the current administration has implemented tariffs on Chinese goods, which have had a direct and immediate impact on the products we outsource from China. As a result, we are forced to raise prices on the affected items by 11%, which includes a 1% increase in freight costs. This adjustment will take effect on February 17th, 2025.

Additionally, tariffs on goods from Canada and Mexico will also influence pricing, and we are actively monitoring these changes to minimize their effect. While the full impact remains uncertain, we will continue to keep our business partners informed and make adjustments as necessary.

We remain committed to supporting United States companies, but recognize that this segment of our industry is undergoing significant shifts and is due for a correction.

The items that will be increased by 11% include:

- Aluminum Casting items
- Fasteners
- Bearings
- Rollers
- Cables
- Solid Shafts
- Locks
- 14- and 16-gauge tube shaft

We are currently assessing the costs for items, including but not limited to Commercial Operators, their accessories and components, and Chain Hoists. Once we have finalized our actual costs for these products, we will make the necessary price adjustments.

We greatly appreciate your business and your trust in Napoleon/Lynx for providing quality products at competitive prices. Should you have any questions or concerns, please do not hesitate to contact us.

Thank you for your continued partnership.

Best Regards,
Rick Vinson
National Sales Manager
(815) 302-8998

Josh Timbrook
Inside Sales Manager
(419) 445-1010

Cc: John Schram
President